06383

Re: Quotation for Gas Mass Flow Meter.

Saroja B N <saroja.bn@jindalaluminium.com>

Tue 4/25/2023 11:02 AM

To: sales@deewanenterprises.com <sales@deewanenterprises.com>

Cc: info@deewanenterprises.com <info@deewanenterprises.com>;ajayrana@deewanenterprises.com

<ajayrana@deewanenterprises.com>;tarun.kush@deewanenterprises.com

<tarun.kush@deewanenterprises.com>;'Sunil Mittal' <sunil@cosmictechno.com>

Dear Sir,

We thank you for your reply . Please note at present we are talking about your quote no.DE/0071/23.24 dated 19.4.2023 for Gas flow meter our enquiry no.EN230304297 /29.3.2023. and we are considering below your mail and processing further.

This is for your information.

Warm Regards
Saroja B N
Senior Associate - Purchase
| L: +91 8023-715-555 (422)









From: sales@deewanenterprises.com <sales@deewanenterprises.com>

Sent: Tuesday, April 25, 2023 10:35 AM

To: Saroja B N <saroja.bn@jindalaluminium.com>

Cc: info@deewanenterprises.com <info@deewanenterprises.com>; ajayrana@deewanenterprises.com

<ajayrana@deewanenterprises.com>; tarun.kush@deewanenterprises.com

<tarun.kush@deewanenterprises.com>; 'Sunil Mittal' <sunil@cosmictechno.com>

Subject: RE: Quotation for Gas Mass Flow Meter.

Thank you Sunil ji for clarifying things.

Dear Mam,

We have given you a maximum discount with No regret prices.

But if you are not satisfied with the given prices, kindly consider a 20% discount on DN100 and 15% on rest items.

Terms and conditions will be final as per final quote.

Please proceed further with the same.

Regards

### Deewan Enterprises

+91-7206110005 9817528900

deewanenterprisesrohtak@gmail.com

www.deewanenterprises.com

From: Sunil Mittal <sunil@cosmictechno.com>

Sent: 25 April 2023 08:09 AM

**To:** Saroja B N <saroja.bn@jindalaluminium.com>

Cc: Ajay Rana <sales@deewanenterprises.com>; info@deewanenterprises.com;

ajayrana@deewanenterprises.com; tarun.kush@deewanenterprises.com

Subject: Re: Quotation for Gas Mass Flow Meter.

Dear Mam.

Price is revised day by day due to raw material cost increased international market.

Everyone know the facts and critical situation for MSME after the pandemics. So price is increased by the cosmic management as per market reviews.

Definitely the quoted price is as per cosmic terms rest deewan enterprises will update you soon.

CC DEEWAN: Please do the best as possible to get win win situation we don't want anyone should be in lose.

Regards,
Sunil Mittal
Cosmic technologies
Instrumentation - Application specialist

On Mon, Apr 24, 2023, 5:56 PM Saroja B N < saroja.bn@jindalaluminium.com > wrote:

Dear Sir.

We thank you for your immediate response . Please note that though prices have been changed twice it should not be more than 40% on the last supply rates . It is difficult release the order as per your drastically increased rates . We request you to please consider the below points to release the order on you.

Price:- Rs.160000/- less discount 30%

Payment terms: - 30 days from the date of receipt.

Warranty: 12 months
Delivery schedule: 8 weeks

Freight: Free delivery up to Biwadi plant

Warm Regards

Saroja B N

Senior Associate - Purchase

L: +91 8023-715-555 (422)









From: Ajay Rana <sales@deewanenterprises.com>

Sent: Monday, April 24, 2023 5:13 PM

**To:** Saroja B N < <u>saroja.bn@jindalaluminium.com</u>>

Cc: info@deewanenterprises.com <info@deewanenterprises.com>; ajayrana@deewanenterprises.com

<a i a jayrana@deewanenterprises.com>; tarun.kush@deewanenterprises.com

<tarun.kush@deewanenterprises.com>; sunil@cosmictechno.com <sunil@cosmictechno.com>

Subject: Re: Quotation for Gas Mass Flow Meter.

Dear Sir/Madam.

Thank you for your response.

But we would like to inform you that These are the High Pressure Flowmeter and Cosmic had Increased its prices two times after your Last attached order.

Please consider the new prices and terms as per our Final offer submitted.

Offer is attached for your reference.

On 24-Apr-2023 4:48 pm, Saroja B N < saroja.bn@jindalaluminium.com > wrote:

Dear Sir.

We thank you for submitting your quote, and we came to know that you have already supplied same Gas flow meter for our Bangalore plant, we are here by attaching our order copy for your refences, please check and confirm shall we consider same rates along with ordered terms and conditions.

Warm Regards

Saroja B N

Senior Associate - Purchase

L: +91 8023-715-555 (422)









#### www.JindalAluminium.com

From: sales@deewanenterprises.com <sales@deewanenterprises.com>

Sent: Wednesday, April 19, 2023 4:53 PM

To: Saroja B N < saroja.bn@jindalaluminium.com>

**Cc:** <u>info@deewanenterprises.com</u> < <u>info@deewanenterprises.com</u>>;

<u>deewanenterprisesrohtak@gmail.com</u> < <u>deewanenterprisesrohtak@gmail.com</u> >;

<u>deewanenterpriseshansi@gmail.com</u> < <u>deewanenterpriseshansi@gmail.com</u> >;

ajayrana@deewanenterprises.com <ajayrana@deewanenterprises.com>;

tarun.kush@deewanenterprises.com <tarun.kush@deewanenterprises.com>

**Subject:** Quotation for Gas Mass Flow Meter.

Kind Attn. Mr. Rajgopal. C. Sarda.

Dear Sir,

Greetings from DEEWAN ENTERPRISES!

We thank you for this opportunity to quote our products. With reference to Our discussion, we are pleased to submit our offer for Gas Mass Flow Meter.

Kindly give us an opportunity to serve you. We assure you of our best and timely services and excellent quality instruments. Hoping to receive more such valuable inquiries from you in future.

For any query, please feel free to call us.

Please find the attachment

With best regards!
Ajay Rana
(Sales Executive)
+91- 7419227300

## **Deewan Enterprises**

<u>+91-7206110005</u> <u>9817528900</u>

deewanenterprisesrohtak@gmail.com

www.deewanenterprises.com

36, Ground Floor, Krishan Lal Complex, Outside Barsi Gate, Hansi, HR-125033



# DEEWAN ENTERPRISES

Deewan Enterprises

36, Ground Floor, Krishan Lal Complex, Outside Barsi Gate, Hansi, Haryana, India, 125033

Website: deewanenterprises.com

Email: deewanenterprisesrohtak@gmail.com

MSME Reg. No: UDYAM-HR-06-0014334 **GSTIN: 06GEVPS3723F1Z0** 













Date: 19/04/2023

Quotation ID: DE/0071/23-24

To

Mr. Rajgopal. C. Sarda. M/s. Jindal Aluminium Limited. SP-2/333, industrial area, Bhiwadi Dist, Alwar, (Rajasthan) – 301019 Mob. No.: +91- 9611195368

Email I'd: rajgopal@jindalaluminium.com

GST NO.: 08AAACJ4324M1ZH

Subject: Quotation for Gas Mass Flow Meter.

Dear Sir,

In response to your inquiry for GAS MASS FLOW METER.

We are pleased to submit herewith our firm Quotation. We are pleased to provide the best offer for your requirement. We hope you will find our proposal in line with your requirement and our prices Competitive.

Assuring you of our best services and looking forward to build a long-term business relation with your esteemed organization. For any further assistance please feel free to contact us.

We look forward to receiving your valuable order and ensure our best attention to your requirement.

Thanking you in advance.









Please contact us in case of any concerns.

Tarun Kush +91- 9817528900 (Sales Manager) Sachin Kumar +91-7988585105 (H.O.D. Technical Branch)

## **Deewan Enterprises Indiamart address:**

https://www.indiamart.com/deewanentps/

ACCOUNT DETAILS: BANK – HDFC HANSI ACCOUNT NO. – 50200045587527 IFSC CODE - HDFC0001731

### **Head Office**

36, Ground Floor, Krishan Lal Complex, Outside Barsi Gate, Hansi, 125033 Haryana

### **Branch Office**

B1/22, Nanhey Park, Main Matiala Road, Uttam Nagar, New Delhi- 110059

- All prices quoted are valid for 30 days from the date of stated on the quotation. - Where you are unsure about any of the information supplied in this quotation, please contact to discuss further as the company will work with you to explain any element you are unsure of. - If you require a reasonable breakdown of your quotation, please contact the company and we will try where possible to clarify the costs quoted.

Please sign and return a copy of the quotation to issue your order.

Thank you for your business





