

Fw: [EXT] Re: [EXT] Re: [EXT] Re: PR- DI230204322-Jindal Aluminium -igus

Raman Sharma <raman@jindalaluminium.com>

Mon 2/27/2023 4:01 PM

To: Vikram Jeet <vikramjeet@jindalaluminium.com>; Seetharam.A <seetharam.a@jindalaluminium.com>

Dear Vikram,

Please find below final offer from M/s Igu for Drag Chain System. Hope you are having sufficient vale and Brand Approval to go ahead with this.

[@Seetharam.A](#)-please check subject mentioned Indent and arrange proper value if any mismatch is there.

Warm Regards

**Raman Sharma**

Manager - Purchase

**M:** +91 8050-605-848 | **L:** +91 8027-735-051



[www.JindalAluminium.com](http://www.JindalAluminium.com)

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**From:** Harsha Hegde <hhegde@igus.net>

**Sent:** Monday, February 27, 2023 3:36 PM

**To:** Raman Sharma <raman@jindalaluminium.com>; Akash Kumar <akash.kumar@jindalaluminium.com>

**Cc:** Bhiwadi Purchase <purchase.bhiwadi@jindalaluminium.com>; Kaushik Ramanujachar <kramanujachar@igus.net>; Bala Krishna <bkrishna@igus.net>; Rajashekar Gowda <rgowda@igus.net>; Vikram Jeet <vikramjeet@jindalaluminium.com>

**Subject:** RE: [EXT] Re: [EXT] Re: [EXT] Re: PR-1500009928 & DI230204322-Jindal Aluminium -igus

Dear Raman ji,

Thanks for the discussion we had over call last week, as mentioned prices quoted were already special. Further to your request consider very special and final prices as below ,

Kindly note that for the installation support we are unable to consider prices under material prices and would require separate service PO.

For Biwadi Plant , consider special price as Rs. 10,000/man/day +GST – we expect to complete installation of both system under 2 working days if site is ready. Intimation to send our service engineer should be given 10 days prior to plan accordingly.

All other commercial terms remains same as per previous purchase order.

Lead Time : 5-6 weeks from the date of receipt of PO.

Bhiwadi Unit				
Item Code	Description	Qty	UOM	Special Unit Price (excl. GST)
8180298	IGUS MAKE E-SPOOL SYSTEM FOR STROKE 7 METER ALONG WITH 16 METER CABLE TYPE CF9.15.12	1	SET	3,48,522.00
7981603	IGUS MAKE COMPLETE DRAG CHAIN SYSTEM E-CHAIN E4.32.07.125.0 WITH FTA, TROUGH, MOUNTING BRACKET, VERTICAL SEPARATOR AND INSTALLATION KIT FOR 60 MTR TRAVEL LENGTH	1	SET	3,09,000.00

Any clarifications or assistance required please feel free to call me.

Assuring you of our best services at all times.

Thanking You !

Mit freundlichen Grüßen / Best Regards,

Shreeharsha R Hegde [[linkedin.com/in/shreeharshahegde](https://www.linkedin.com/in/shreeharshahegde)] 

Cell : +91-9379260844

 [Chat with me in Teams](#)

igus®(India) Private Limited

36/1, Sy. No. 17/3, NCPR Layout, Euro School Road,

Dodda Nekkundi Industrial Area - 2nd Stage

Mahadevapura Post

Bangalore – 560048

Karnataka, India

CIN: U29130KA2000PTC036289

GSTIN: 29AAACI7545P1ZV

For more details visit us @ <https://www.igus.in/>

For a guided tour to our virtual booth [click here](#)



**From:** Raman Sharma <raman@jindalaluminium.com>  
**Sent:** 24 February 2023 10:17  
**To:** Harsha Hegde <hhegde@igus.net>; Akash Kumar <akash.kumar@jindalaluminium.com>; Vikram Jeet <vikramjeet@jindalaluminium.com>  
**Cc:** Bhiwadi Purchase <purchase.bhiwadi@jindalaluminium.com>; Kaushik Ramanujachar <kramanujachar@igus.net>; Bala Krishna <bkrishna@igus.net>; Rajashekar Gowda <rgowda@igus.net>  
**Subject:** [EXT] Re: [EXT] Re: [EXT] Re: PR-1500009928 & DI230204322-Jindal Aluminium -igus

Dear Harsha Ji,

Please confirm the below .

Warm Regards

**Raman Sharma**

Manager - Purchase

**M:** +91 8050-605-848 | **L:** +91 8027-735-051



[www.JindalAluminium.com](http://www.JindalAluminium.com)

**From:** Raman Sharma <raman@jindalaluminium.com>  
**Sent:** Tuesday, February 21, 2023 2:10 PM  
**To:** Harsha Hegde <hhegde@igus.net>; Akash Kumar <akash.kumar@jindalaluminium.com>; Vikram Jeet <vikramjeet@jindalaluminium.com>  
**Cc:** Bhiwadi Purchase <purchase.bhiwadi@jindalaluminium.com>; Kaushik Ramanujachar <kramanujachar@igus.net>; Bala Krishna <bkrishna@igus.net>; Rajashekar Gowda <rgowda@igus.net>  
**Subject:** Re: [EXT] Re: [EXT] Re: PR-1500009928 & DI230204322-Jindal Aluminium -igus

Dear Sir,

As discussed, please confirm the final price for attached offer.

Also request you to please extend commissioning support for this as this is a new development .

Warm Regards

**Raman Sharma**

Manager - Purchase

**M:** +91 8050-605-848 | **L:** +91 8027-735-051



[www.JindalAluminium.com](http://www.JindalAluminium.com)

**From:** Harsha Hegde <hhegde@igus.net>  
**Sent:** Friday, February 17, 2023 10:39 AM  
**To:** Raman Sharma <raman@jindalaluminium.com>; Akash Kumar <akash.kumar@jindalaluminium.com>; Vikram Jeet <vikramjeet@jindalaluminium.com>  
**Cc:** Bhiwadi Purchase <purchase.bhiwadi@jindalaluminium.com>; Kaushik Ramanujachar <kramanujachar@igus.net>; Bala Krishna <bkrishna@igus.net>; Rajashekar Gowda <rgowda@igus.net>  
**Subject:** RE: [EXT] Re: [EXT] Re: PR-1500009928 & DI230204322-Jindal Aluminium -igus



Dear Sir,

Clarified and we will share the formal quote today by eod.

@Vikram Jeet Sir, we will goahead with E4.32 instead of alternate light series 2700 (technical datasheet attached FYI)

Any clarifications or assistance required please feel free to call me. Assuring you of our best services at all times.

Thanking You !  
Mit freundlichen Grüßen / Best Regards,

Shreeharsha R Hegde [linkedin.com/in/shreeharshahegde]   
Cell : +91-9379260844  
 [Chat with me in Teams](#)

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**From:** Raman Sharma <[raman@jindalaluminium.com](mailto:raman@jindalaluminium.com)>  
**Sent:** 14 February 2023 14:34  
**To:** Harsha Hegde <[hhegde@igus.net](mailto:hhegde@igus.net)>; Akash Kumar <[akash.kumar@jindalaluminium.com](mailto:akash.kumar@jindalaluminium.com)>; Vikram Jeet <[vikramjeet@jindalaluminium.com](mailto:vikramjeet@jindalaluminium.com)>  
**Cc:** Bhiwadi Purchase <[purchase.bhiwadi@jindalaluminium.com](mailto:purchase.bhiwadi@jindalaluminium.com)>; Kaushik Ramanujachar <[kramanujachar@igus.net](mailto:kramanujachar@igus.net)>; Bala Krishna <[bkrishna@igus.net](mailto:bkrishna@igus.net)>; Rajashekar Gowda <[rgowda@igus.net](mailto:rgowda@igus.net)>  
**Subject:** [EXT] Re: [EXT] Re: PR-1500009928 & DI230204322-Jindal Aluminium -igus

Dear Mr.Harsha,

As disucssed, please discuss with Mr.Vikram for Bhiwadi Plant requirement and if possible, depute your engineer for requirement analysis.

Once you are clear technically, send offer to take this further.

Bhiwadi Unit					
8180298	IGUS MAKE E-SPOOL SYSTEM FOR STROKE 7 METER ALONG WITH 16 METER CABLE TYPE CF9.15.12	1	SET	BW01	
7981603	IGUS MAKE COMPLETE DRAG CHAIN SYSTEM E-CHAIN E4.32.07.125.0 WITH FTA, TROUGH, MOUNTING BRACKET, VERTICAL SEPARATOR AND INSTALLATION KIT FOR 60 MTR TRAVEL LENGTH	1	SET	BW01	290000 <a href="#">PO220200024</a>

Warm Regards  
**Raman Sharma**  
Manager - Purchase  
M: +91 8050-605-848 | L: +91 8027-735-051



[www.JindalAluminium.com](http://www.JindalAluminium.com)

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**From:** Raman Sharma <[raman@jindalaluminium.com](mailto:raman@jindalaluminium.com)>  
**Sent:** Monday, February 13, 2023 10:52 AM  
**To:** Harsha Hegde <[hhegde@igus.net](mailto:hhegde@igus.net)>; Akash Kumar <[akash.kumar@jindalaluminium.com](mailto:akash.kumar@jindalaluminium.com)>  
**Cc:** Bhiwadi Purchase <[purchase.bhiwadi@jindalaluminium.com](mailto:purchase.bhiwadi@jindalaluminium.com)>; Kaushik Ramanujachar <[kramanujachar@igus.net](mailto:kramanujachar@igus.net)>; Bala Krishna <[bkrishna@igus.net](mailto:bkrishna@igus.net)>; Rajashekar Gowda <[rgowda@igus.net](mailto:rgowda@igus.net)>  
**Subject:** Re: [EXT] Re: PR-1500009928 & DI230204322-Jindal Aluminium -igus

Dear Harsha,  
  
Reply awaited.

Regards,  
Raman

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**From:** Raman Sharma <[raman@jindalaluminium.com](mailto:raman@jindalaluminium.com)>  
**Sent:** Friday, February 10, 2023 3:23 PM  
**To:** Harsha Hegde <[hhegde@igus.net](mailto:hhegde@igus.net)>; Akash Kumar <[akash.kumar@jindalaluminium.com](mailto:akash.kumar@jindalaluminium.com)>  
**Cc:** Bhiwadi Purchase <[purchase.bhiwadi@jindalaluminium.com](mailto:purchase.bhiwadi@jindalaluminium.com)>; Kaushik Ramanujachar <[kramanujachar@igus.net](mailto:kramanujachar@igus.net)>; Bala Krishna <[bkrishna@igus.net](mailto:bkrishna@igus.net)>; Rajashekar Gowda <[rgowda@igus.net](mailto:rgowda@igus.net)>  
**Subject:** Re: [EXT] Re: PR-1500009928 & DI230204322-Jindal Aluminium -igus

Dear Sir,

Please refer below available details-

Jindal Nagar Unit					Last Price	PO No
1500009928	Igus Make Guiding Trough, Part No.- 97.31guide Trough With Wear Resistant Glide Bar For P-5 Puller	10	NOS	BF01	1650	1800000058
1500009935	Drag Chain Part No.-2828.07.125.0 For P-5 Puller - Igus Make	10	M	BF01	6066	1900005102
1500046547	Igus Make Installation Kit Part No 93.50.225 Suitable For Drag Chain Part No. E4.32.07.125.0	20	SET	BF01		
<b>Bhiwadi Unit</b>						
8180298	IGUS MAKE E-SPOOL SYSTEM FOR STROKE 7 METER ALONG WITH 16 METER CABLE TYPE CF9.15.12	1	SET	BW01		
7981603	IGUS MAKE COMPLETE DRAG CHAIN SYSTEM E-CHAIN E4.32.07.125.0 WITH FTA, TROUGH, MOUNTING BRACKET, VERTICAL SEPARATOR AND INSTALLATION KIT FOR 60 MTR TRAVEL LENGTH	1	SET	BW01	290000	<a href="#">PO220200024</a>

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**From:** Harsha Hegde <[hhegde@igus.net](mailto:hhegde@igus.net)>  
**Sent:** Friday, February 10, 2023 3:11 PM  
**To:** Akash Kumar <[akash.kumar@jindalaluminium.com](mailto:akash.kumar@jindalaluminium.com)>  
**Cc:** Raman Sharma <[raman@jindalaluminium.com](mailto:raman@jindalaluminium.com)>; Bhiwadi Purchase <[purchase.bhiwadi@jindalaluminium.com](mailto:purchase.bhiwadi@jindalaluminium.com)>; Kaushik Ramanujachar <[kramanujachar@igus.net](mailto:kramanujachar@igus.net)>; Bala Krishna <[bkrishna@igus.net](mailto:bkrishna@igus.net)>; Rajashekar Gowda <[rgowda@igus.net](mailto:rgowda@igus.net)>  
**Subject:** RE: [EXT] Re: PR-1500009928 & DI230204322-Jindal Aluminium -igus

Dear Sir,

Thanks for the discussion we had over call, could you please share previous PO reference for below parts.

Any clarifications or assistance required please feel free to call me.  
 Assuring you of our best services at all times.

Thanking You !  
 Mit freundlichen Grüßen / Best Regards,

Shreeharsha R Hegde [[linkedin.com/in/shreeharshahegde](https://www.linkedin.com/in/shreeharshahegde)]  [Let's Connect](#)  
 Cell : +91-9379260844  
 [Chat with me in Teams](#)

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 Karnataka, India  
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 GSTIN: 29AAACI7545P1ZV

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**From:** Akash Kumar <[akash.kumar@jindalaluminium.com](mailto:akash.kumar@jindalaluminium.com)>  
**Sent:** Friday, February 10, 2023 2:59 PM  
**To:** Harsha Hegde <[hhegde@igus.net](mailto:hhegde@igus.net)>; Hala Swami <[hswami@igus.net](mailto:hswami@igus.net)>; Pratap Tale <[ptale@igus.net](mailto:ptale@igus.net)>  
**Cc:** Raman Sharma <[raman@jindalaluminium.com](mailto:raman@jindalaluminium.com)>; Bhiwadi Purchase <[purchase.bhiwadi@jindalaluminium.com](mailto:purchase.bhiwadi@jindalaluminium.com)>  
**Subject:** [EXT] Re: PR-1500009928 & DI230204322

Reminder

**From:** Akash Kumar  
**Sent:** Wednesday, February 8, 2023 5:38 PM  
**To:** [hhegde@igus.net](mailto:hhegde@igus.net) <[hhegde@igus.net](mailto:hhegde@igus.net)>; [hswami@igus.net](mailto:hswami@igus.net) <[hswami@igus.net](mailto:hswami@igus.net)>; [ptale@igus.net](mailto:ptale@igus.net) <[ptale@igus.net](mailto:ptale@igus.net)>  
**Cc:** Raman Sharma <[raman@jindalaluminium.com](mailto:raman@jindalaluminium.com)>; Bhiwadi Purchase <[purchase.bhiwadi@jindalaluminium.com](mailto:purchase.bhiwadi@jindalaluminium.com)>  
**Subject:** PR-1500009928 & DI230204322

Dear Mr. Harsha ,

Kindly share your best offer for the supply of below -

#### Jindal Nagar Unit

1500009928	Igus Make Guiding Trough, Part No.- 97.31guide Trough With Wear Resistant Glide Bar For P-5 Puller	10	NOS	BF01
1500009935	Drag Chain Part No.-2828.07.125.0 For P-5 Puller - Igus Make	10	M	BF01
1500046547	Igus Make Installation Kit Part No 93.50.225 Suitable For Drag Chain Part No. E4.32.07.125.0	20	SET	BF01

#### Bhiwadi Unit

8180298	IGUS MAKE E-SPOOL SYSTEM FOR STROKE 7 METER ALONG WITH 16 METER CABLE TYPE CF9.15.12	1	SET	BW01
7981603	IGUS MAKE COMPLETE DRAG CHAIN SYSTEM E- CHAIN E4.32.07.125.0 WITH FTA, TROUGH, MOUNTING BRACKET, VERTICAL SEPARATOR AND INSTALLATION KIT FOR 60 MTR TRAVEL LENGTH	1	SET	BW01

Warm Regards

**Akash Kumar**

Assistant Manager - Purchase |

M: +91 9902-196-146 L: +91 8023-715-555



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Details of how we handle personal data at igus® can be found at <https://www.igus.eu/data-processing>