

APPROVED APPROVAL - 431 - SAMSONITE SOUTH ASIA PVT LTD (New Die)

Quotation <quotation@jindalaluminium.com>

Tue 4/12/2022 12:15 PM

To: Kapil Kumar Agarwal <kapil@jindalaluminium.com>

Cc: A.S. Ganesan <asganesan@jindalaluminium.com>; Biswaranjan Pati <brpati@jindalaluminium.com>

Dear Sir,

Please for your information & records, Your Proposal approved as follows.

Sl. No.	Section No	Description	Alloy	Press	Nalco + Conversion	Alloy S.charges Extra	Anodizing Charges
1	Q32295	19X12X0.7 MM MISC SEC	6063-T6	D1	Nalco + 52	3.00	58.00
2	Q32296	23X16X0.7 MM MISC SEC	6063-T6	D1	Nalco + 52	3.00	58.00

Total Prospect Quantity	30.0 MT
Terms of Payment	30 days Credit against LC.
CD	0.0%
PVC	Applicable
GST, Packing & Freight	Extra
QD if applicable	NA

Regards,

Viknesh Kalimuthu(VK).

On Mon, Mar 21, 2022 at 12:17 PM Manish Tiwhan . <mtiwhan@jindalaluminium.com> wrote:

Dear Mr ASG

Please guide us to proceed further in this regard.

Regards

Manish Tiwhan

DGM- Marketing

M: +91 9967-601-837 | **L:** +91 22- 66745555/56/57

 www.JindalAluminium.com

On Tue, 15 Mar 2022 at 16:43, Manish Tiwhan . <mtiwhan@jindalaluminium.com> wrote:

Dear Mr ASG

These are new Diec, details are there in our offer dated 4th March and quotation copy is also enclosed for your reference.

Quote

----- Forwarded message -----

From: **Manish Tiwhan** . <mtiwhan@jindalaluminium.com>

Date: Fri, 4 Mar 2022 at 11:44

Subject: Samsonite - Nashik (Proposal)

To: A.S. Ganesan <asganesan@jindalaluminium.com>

Cc: Biswaranjan Pati <brpati@jindalaluminium.com>, Quotation <quotation@jindalaluminium.com>

Dear Mr ASG

Samsonite South Asia Pvt Ltd

Qtotation Reference - QT006013202202 Attached

Anodizing Offer - Attached

Alloy - 6063 T6

Sec No	Desc	Quoted Conversion	Alloy Surcharge	Anodizing	Masking & Packing	Target Price	Monthly Requirement
Q32295	19X12X0.7 MM MISC SEC	73.65	3	65	Not given in offer	100	20 MT
Q32296	23X16X0.7 MM MISC SEC	73.65	3	65		100	10 MT

Expected weight for billing (as per customer) - Post Anodizing weight.

Payment Terms - 30 days Credit against LC.

Against our quoted price of Rs 141.65 + Masking & Packing, considering the volume, we may try to convince them for Nalco + 110 (Conversion + Anodizing + Masking + Packing + Weight post anodizing) against their target Price of Rs 100 Per Kg.

This is smaller profiles /can be extruded in press other them P3 & P6 hence please guide on best pricing / terms to take-up with them accordingly.

Regards

Manish Tiwhan

Jindal Aluminium Limited

DGM- Marketing

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Unquote

On Thu, 10 Mar 2022 at 10:33, A.S. Ganesan . <asganesan@jindalaluminium.com> wrote:

Dear MT, yes we can try, if full truck and LCV volume customer

If the sections available at Bhiwadi immediately we can try.

If it is new die also our team is ready to do at Bhiwadi.

Warm Regards

A.S. Ganesan

General Manager - Industrial Marketing (Extrusion)

M: +91 9611-195-364 | **L:** +91 8023-715-555 (456)



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On Wed, Mar 9, 2022 at 12:56 PM Manish Tiwhan . <mtiwhan@jindalaluminium.com> wrote:

Dear Mr ASG

These are smaller Tubes and material is required with Anodising hence please guide if we can explore possibilities of supplying this (duly anodised) from Bhiwadi plant.

Regards

Manish Tiwhan

DGM- Marketing

M: +91 9967-601-837 | L: +91 22- 66745555/56/57

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On Wed, 9 Mar 2022 at 08:12, A.S. Ganesan . <asganesan@jindalaluminium.com> wrote:

PSR / VK

Is this back after circulation

On Wed, 9 Mar 2022, 08:11 Biswaranjan Pati ., <brpati@jindalaluminium.com> wrote:

Dear Ganesan Sir,

Hope the matter is under active consideration. Kindly expedite the formal approval to take up the matter with the customer.

Regards

Biswaranjan Pati

Sr. Manager - Industrial Marketing (Extrusion)

M: +91 9967-601-834 | L: +91 22- 66745555/56/57

    www.JindalAluminium.com

----- Forwarded message -----

From: **Manish Tiwhan** . <mtiwhan@jindalaluminium.com>

Date: Fri, 4 Mar 2022 at 11:45

Subject: Samsonite - Nashik (Proposal)

To: A.S. Ganesan <asganesan@jindalaluminium.com>

Cc: Biswaranjan Pati <brpati@jindalaluminium.com>, Quotation <quotation@jindalaluminium.com>

Dear Mr ASG

Samsonite South Asia Pvt Ltd

Qotation Reference - QT006013202202 Attached

Anodizing Offer - Attached

Alloy - 6063 T6

Sec No	Desc	Quoted Conversion	Alloy Surcharge	Anodizing	Masking & Packing	Target Price	Monthly Requirement
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